

JOIN US FEBRUARY 28TH AT 3PM

**SAN LUIS VALLEY REC (SLVREC)
3625 US-160, MONTE VISTA, CO**

RSVP to Emily Richardson:
emily@cocleanenergyfund.com or 720-263-2313
Refreshments and giveaways available on site.

WHAT IS ON-BILL REPAYMENT (OBR)?

OBR is a financing product offered by SLVREC allowing a member to finance the entire cost of a project through their electric account.

- + Customer eligibility is based on utility bill pay history not credit, so more of your customers will qualify
- + No dealer fees or hidden costs, contractors just have to complete the 3-step process
- + Interest rates range from 4%-5% and length of term is from 3-10 years
- + Payment is quick and provided by the utility program not the customer - i.e. no worry about lack or delayed payment

LEVERAGE PROJECT INCENTIVES

OBR can be paired with utility rebates, state/federal tax credits, and other incentives.

- + Stackable air-source heat pump rebates can top \$6000 on a 5-ton unit
- + Heat pump water heater incentives can top \$2800
- + As a Trade Ally you are eligible for incentives from \$100-\$450 per measure type on top of consumer rebates

Learn more about Tri-State:

www.tristate.coop/electrify-and-save

RECEIVE FULLY SCOPED JOBS

Learn how you can receive fully scoped jobs by working with our virtual energy assessments program partner Zero Homes.



ON-BILL REPAYMENT TRADE ALLY INCENTIVE PROGRAM WORKSHOP

HEAT PUMPS INSULATION & AIR SEALING

WINDOWS & DOORS HEAT PUMP WATER HEATERS

Learn how you could be making
\$100 to \$450 per qualified install

Join our Trade Ally Program and become eligible to offer an on-bill repayment option to your customers in SLVREC's service territory. On-Bill Repayment is a new financing program designed to make home energy upgrades affordable through low-interest financing. Only registered contractors can offer the financing and receive Trade Ally incentives.

**Hosted in partnership with SLVREC's wholesale power supplier
Tri-State G&T and Colorado Clean Energy Fund (CCFE).**

THREE STEPS TO PARTICIPATE:

1. Complete our program application online or in person at our Trade Ally Incentive program workshop
2. Bring W-9 and insurance information (digital or physical accepted) to enroll day of the event
3. Attend program training

IN THE SESSION YOU WILL:

- + Learn about our On-Bill Repayment program
- + Learn about eligible measures and product requirements
- + Learn about Zero Home's fully scoped job network
- + Understand how to submit a project for funding, get paid for a job and receive bonus incentives
- + Potentially leave this training session fully authorized to accept OBR projects and be on the recommended contractor list

